

Ontario Auto Parts Distribution Centre

Lower your safety costs

Cambridge, Ontario



Why we need this DC?

- To help Ontario auto parts manufacturers
- To help all car owners to lower their maintenance costs
- Create 100 local jobs
- Attract foreign investments - 30 million C\$

Ontario auto parts manufacturers – challenge facing

- timely delivery,
- labor rates,
- product quality,
- and demands for cost cuts from the customer

Ontario auto parts manufacturers – we can help

- timely delivery, - we can help
- labor rates, - less warehouse moving wastes
- product quality, - we trace the products and know which is bad
- and demands for cost cuts from the customer – that is why we are here

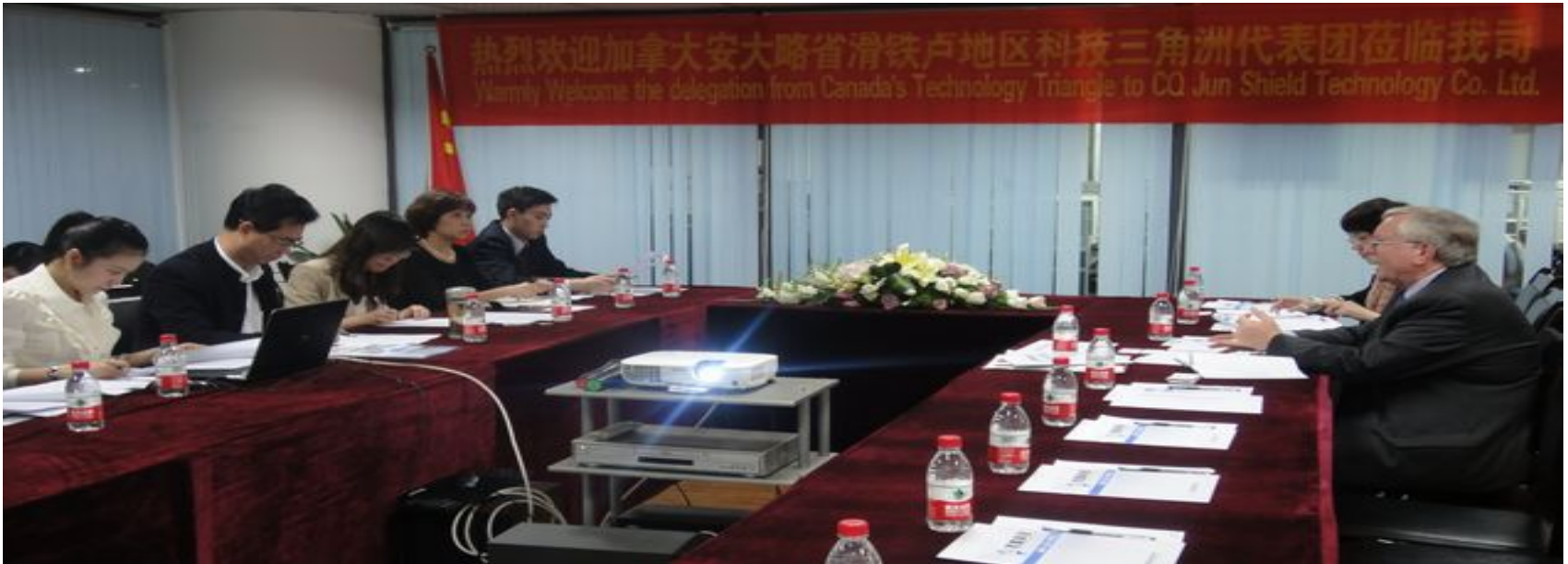
Smart warehousing technology

– high efficiency, accurate

- Real time inventory report without manual scan
- Gate monitoring – automatically generate report for auto parts in/out
- Gate alert – when wrong parts move out of the gate
- Mini GPS – show the best route to the shelf which the parts sit

Technology Integrator

- Chongqing Jundun Ontario Company
- www.jundun.biz



3D sale terminal



Why 3D?

- No more guess, turn and see the side or internal structure, verify before order
- Take it apart and put them back
- No waste time for wrong parts ordered
- No return for wrong parts shipped

3D sales terminal

- Our video on Youtube
- <http://www.youtube.com/watch?v=RxSFGgwIHII&feature=plcp>

We can help the forklift driver

- 3D map of the warehouse
- Show the best route on handheld
- Guide to the 1st free spot
- No need to move

3D warehouse map - handheld



Show my way

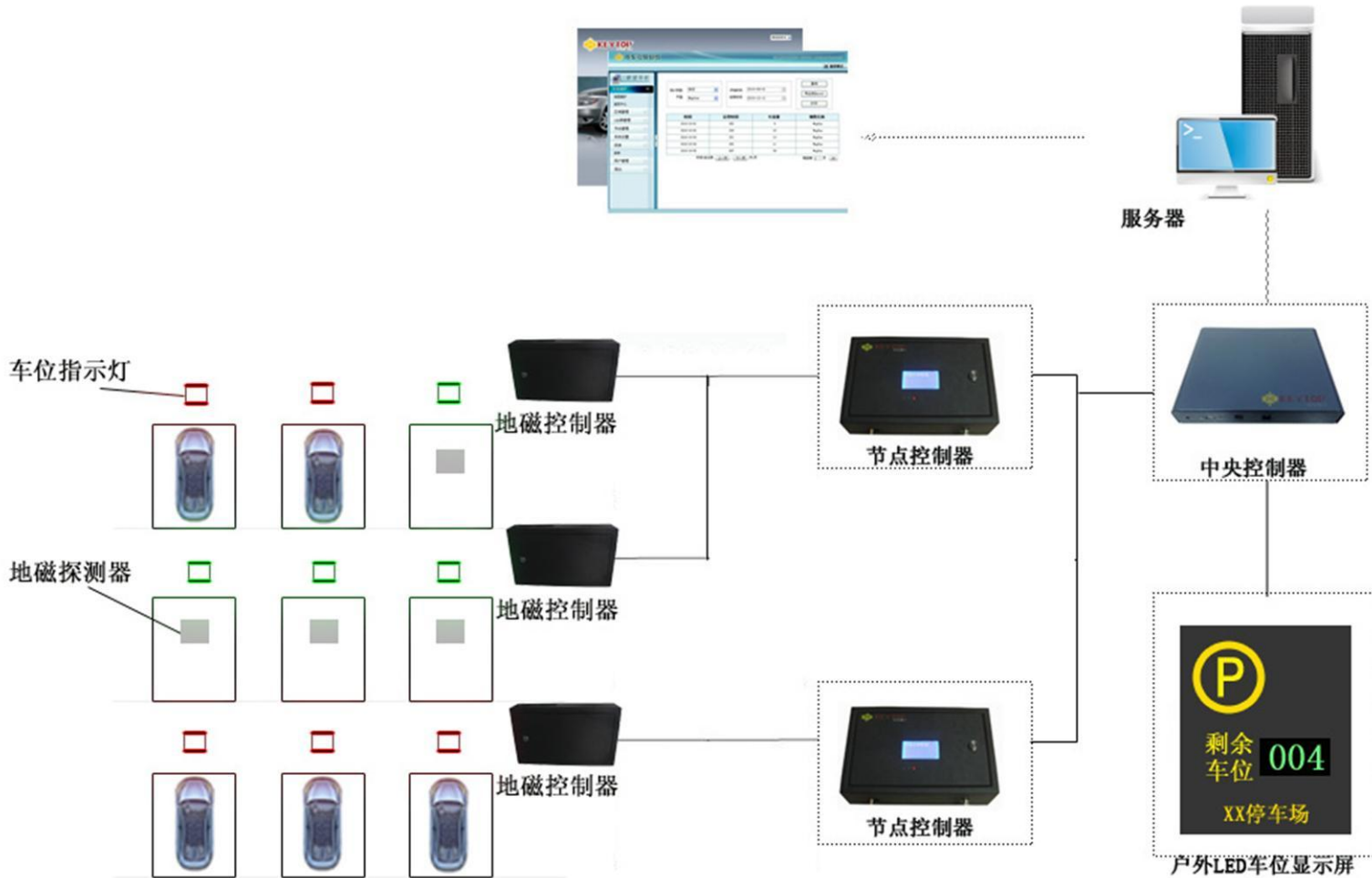
Mini GSP – show me best route



Digital map technology

- Video on Youtube
- <http://www.youtube.com/watch?v=PTQaGT0HKMc&feature=plcp>

No waste moving, guide me to the 1st free spot near the gate



No need to move

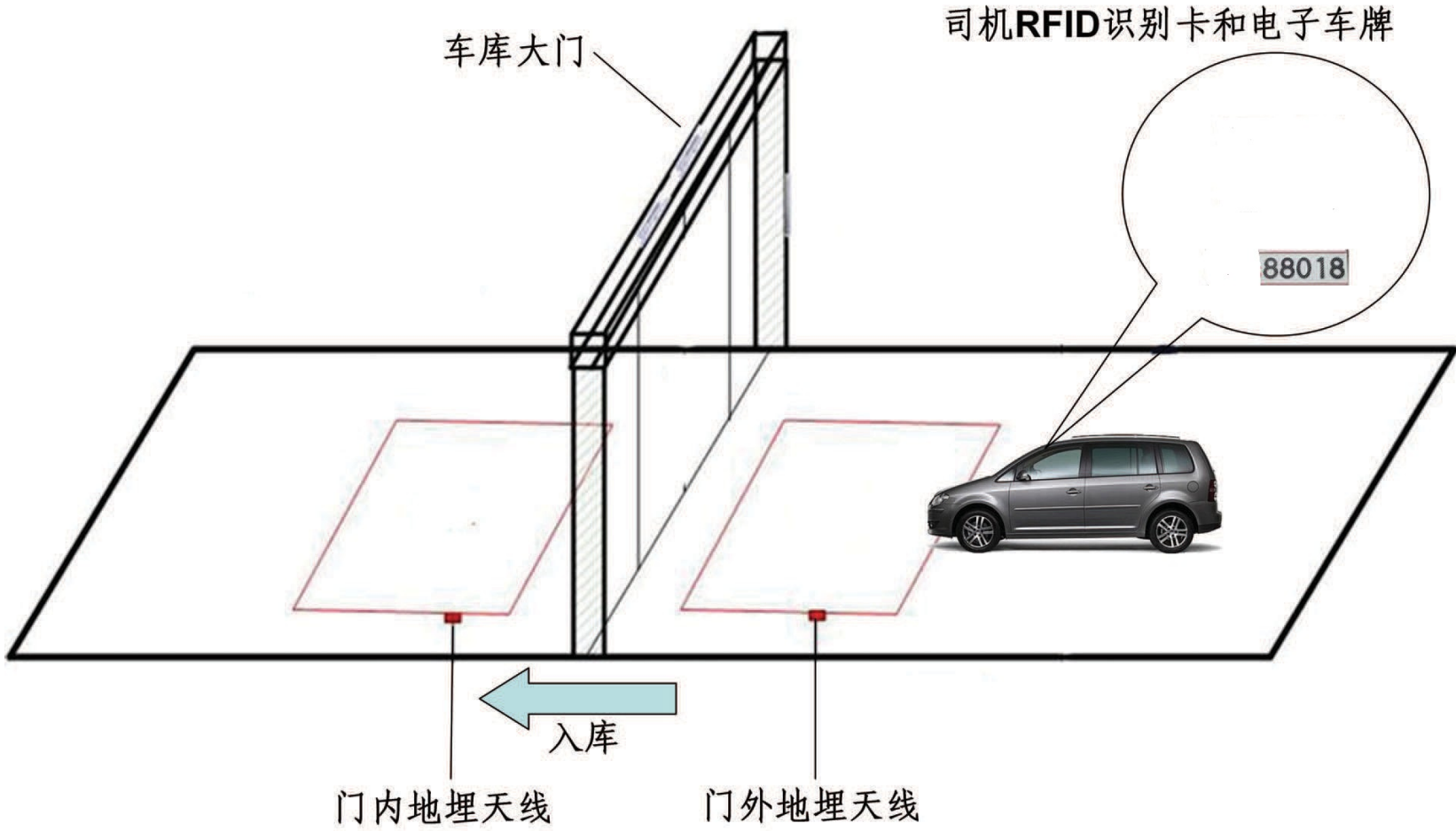
- Our smart warehouse system knows all the locations of the parts, you do not need to move the pallets or reusable boxes to specific area, that save you lots of the forklift movements

Inventory visibility

- Check the real time inventory online

Serial Number	Site	Rack	Mac Address	Model	CPU Spec	Memory	Commsion Date	Error Status	Temperature
5993122137	23	4	16537C959	IBM 2345	4 Core 3 Ghz	16G	9/1/09	OK	22C
9923423424	23	4	24F786CC0	IBM 2345	4 Core 2 Ghz	8G	9/21/09	OK	23C
98457459783	23	4	16EC859C47	IBM 2346	5 Core 2 Ghz	8G	10/11/09	OK	23C
76676755333	23	4	11DA4A6F85	IBM 2347	6 Core 2 Ghz	8G	10/31/09	OK	23C
39783793874	23	4	9434C84D2	IBM 2348	4 Core 2 Ghz	8G	11/20/09	OK	23C
58934759873	23	4	D88C911C1	IBM 2349	5 Core 2 Ghz	8G	12/10/09	OK	23C
52723987298	23	4	C46983362	IBM 2350	6 Core 2 Ghz	8G	12/30/09	OK	23C
98509247523	23	4	16EF98D423	IBM 2351	4 Core 2 Ghz	8G	1/19/10	OK	23C
93459034534	45	7	15C29781A6	IBM 2352	5 Core 2 Ghz	16G	2/8/10	OK	23C
43598340954	45	7	A26A9E35A	IBM 2353	6 Core 2 Ghz	16G	2/28/10	OK	23C
45908348345	45	7	AB059CD89	IBM 2354	2 Core 2 Ghz	16G	3/20/10	OK	23C
34953543534	45	7	823648F6E	IBM 2355	3 Core 2 Ghz	16G	4/9/10	OK	23C
34950584593	45	7	823379911	IBM 2356	4 Core 2 Ghz	16G	4/29/10	ERROR	23C
85853948503	45	7	13FD484A57	IBM 2357	5 Core 2 Ghz	16G	5/19/10	OK	23C
93493458535	45	7	15C4AA4F667	IBM 2358	6 Core 2 Ghz	16G	6/8/10	OK	23C
34508934583	45	7	808E48DB7	IBM 2359	2 Core 2 Ghz	16G	6/28/10	OK	23C
43509349853	45	7	A2158FDDD	IBM 2360	3 Core 2 Ghz	16G	7/18/10	OK	23C
34095834583	45	7	7F04525D7	IBM 2361	4 Core 2 Ghz	16G	8/7/10	OK	23C
53345985345	45	7	C68AB2341	IBM 2362	5 Core 2 Ghz	8G	8/27/10	OK	23C
45098348953	45	7	AB0123199	IBM 2363	6 Core 2 Ghz	8G	9/16/10	OK	23C
43598345895	67	8	A26A9F6A7	IBM 2364	2 Core 2 Ghz	8G	10/6/10	OK	23C
45889345753	67	8	AAF37D8D9	IBM 2365	3 Core 2 Ghz	8G	10/26/10	OK	23C
43589340594	67	8	A26208DB2	IBM 2366	4 Core 2 Ghz	8G	11/15/10	OK	23C
59083834534	67	8	DC1ABC4A6	IBM 2367	2 Core 2 Ghz	8G	12/5/10	OK	23C
49345098343	67	8	B7D327267	IBM 2368	3 Core 2 Ghz	8G	12/25/10	OK	23C
45893450345	67	8	AAF767A69	IBM 2369	4 Core 2 Ghz	8G	1/14/11	OK	23C
58585840545	67	8	DA3FCFBA1	IBM 2370	5 Core 2 Ghz	8G	2/3/11	OK	23C
84508509353	67	8	13AD1984A9	IBM 2371	6 Core 2 Ghz	8G	2/23/11	OK	23C
34588034585	67	8	80D9B8619	IBM 2372	4 Core 2 Ghz	8G	3/15/11	OK	23C

Gate monitoring



Smart phone trace

- Use your smart phone to scan and trace the lifespan of each part
- You know if the part is certified by us
- We know who made the bad part



We care environment

- Best truck route – less CO2
- Less forklift usage
- Smart lighting – energy saving
- Solar panel on the roof – generate green power

Our people – 100 local jobs

Department	Position	# of employees required	Salary	Total
Senior Management	CEO	1	150,000	150,000 x
Senior Management	VP of Marketing and Sales	1	120,000	120,000 x
Senior Management	VP of Finance & Accounting	1	120,000	120,000 x
Senior Management	Treasurer/ VP of Risk Management	1	120,000	120,000 x
Senior Management	Director of Information Technology	1	100,000	100,000 x
Senior Management	HR manager	1	85,000	85,000 x
Marketing	Marketing & Advertising Manager	1	85,000	85,000
Marketing	Marketing Specialist	1	65,000	65,000
Sales & Services	Sales Service (Account) Managers	10	70,000	700,000 x
Sales & Services	Sales Representative	30	45,000	1,350,000 x
Post Sale Services	Warranty & Return & Exchange	2	40,000	80,000 x
R&D	R&D Coordinator	2	60,000	120,000
Finance & Accounting	Accounts Receivable	2	38,000	76,000 x
Finance & Accounting	Accounts Payable	2	38,000	76,000 x
Finance & Accounting	Accountants	6	50,000	300,000 x
Finance & Accounting	Financial Analyst	2	65,000	130,000 x
Finance & Accounting	HR Specialist	2	50,000	100,000
Finance & Accounting	Accounting Manager	1	70,000	70,000
Finance & Accounting	Payroll Clerk	2	40,000	80,000
Office Administration	Interpreter	2	60,000	120,000 x
Office Administration	Receptionist	2	35,000	70,000
Building Management	Facility Manager	1	70,000	70,000
Building Management	Security Guard	2	34,000	68,000
Building Management	Janitors	5	28,000	140,000
IT	System Analyst	1	75,000	75,000
IT	Database Administrator	1	95,000	95,000
IT	Programers	5	60,000	300,000
IT	Web Developers	2	65,000	130,000
IT	Web Administrator	1	65,000	65,000
Warehouse	Warehouse Manager	1	50,000	50,000
Warehouse	Inventory Clerk	3	30,000	90,000
Warehouse	Logistic Coordinator	1	45,000	45,000
Warehouse	Fork lift operator	2	30,000	60,000
Warehouse	Warehouse clerk/handler	2	30,000	60,000
	Group Committee (investors)	60	50,000	3,000,000
		<u>160</u>	<u>63,800</u>	<u>8,365,000</u>
Benefits @ 20%				<u>1,673,000</u>
Total				<u><u>10,038,000</u></u>

Revenue

- Membership fee
- Sales through us
- Provide our solutions to other warehouses/business

Return on Investment

Pro-Forma Income Statement

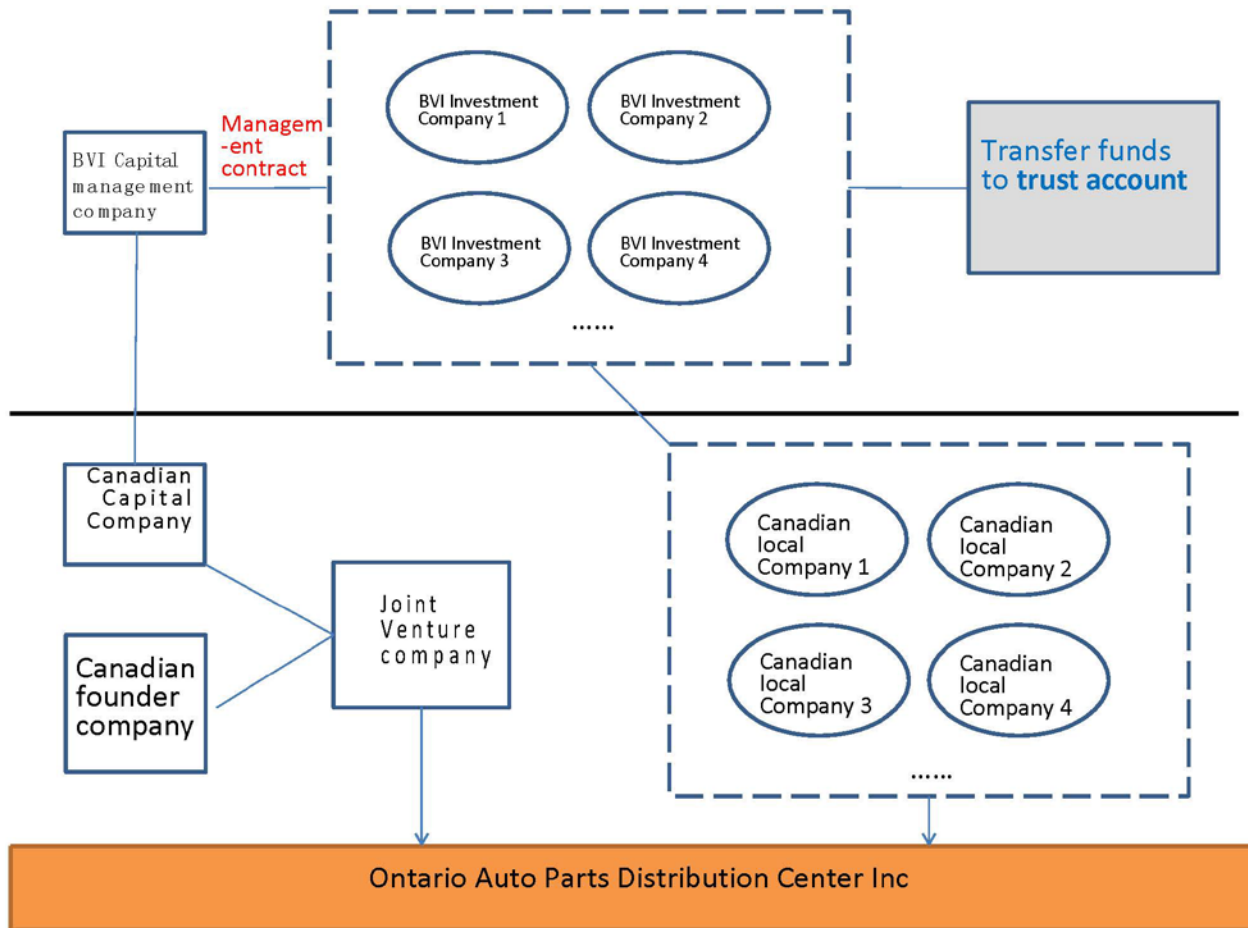
Auto Parts DC, Inc.

For 2013 through 2016

(all numbers in \$'000)

REVENUE	2013	2014	2015	2016	2017	
Rental fee	\$4,000	\$4,120	\$4,244	\$4,371	\$4,502	
Management fee	13,539	13,783	14,033	14,288	14,550	
Sales revenue	5,400	5,670	5,954	6,251	6,564	
Gross Revenue	\$22,939	\$23,573	\$24,230	\$24,911	\$25,616	
OPERATING EXPENSES						
Salaries and benefits	\$10,038	\$10,239	\$10,444	\$10,652	\$10,865	
Commission	\$900	\$945	\$992	\$1,042	\$1,094	
Advertising	100	105	110	116	122	
Insurance	35	36	36	37	38	
Utilities	350	368	386	405	425	
Office expenses	12	12	12	13	13	
Lease hold improvement	2,000	2,000	2,000	2,000	2,000	
Lease expense	1,718	1,769	1,822	1,877	1,933	
Other	\$1,004	\$1,024	\$1,044	\$1,065	\$1,087	
Total Operating Expenses	\$16,156	\$16,497	\$16,847	\$17,207	\$17,577	
EBITA	\$6,782	\$7,076	\$7,383	\$7,703	\$8,039	
Investment	30,000					
ROI	22.61%	23.59%	24.61%	25.68%	26.80%	
Leasehold Improvements		8 million - 10 million				
Lease	(6+3.5)*1.13/feet	\$ 1,717,600				

Company Structure



10 investment companies for phase one

- 6-8 foreign investors for each company
- 3.5 to 4 million Canadian dollar investment for each company

10 Company List

- OAPDC Tire Company
- OAPDC Electric Parts Company
- OAPDC Body Parts Company
- OAPDC Engine Parts Company
- OAPDC Brake Parts Company
- OAPDC Transmission Parts Company
- OAPDC Light and Signal Parts Company
- OAPDC Trailer Parts Company
- OAPDC Suspension Parts Company
- OAPDC Warehouse Management Company

Thank You!

- Business inquiry please contact
- Steve Xing
- Phone 1-519-496-3078
- Email cbp.info@gmail.com